



"PROBLEM DRIVEN - SOLUTION FOCUSED"

## **RECENT COLLABORATIONS**

ARIES SECURITY AND TRAINING, LLC

\*
NICKEL CITY BUYERS, NY

\*
JANI-KING CLEANING OF AMHERST, NY

\*
COMMUNITY MISSIONS (SNUG), NY

\*
THE WASH PROJECT, NY

A WANDERING ROAD, LLC

### \* INTEGRITY \* TRANSPARENCY \* COMMITMENT \* RELIABILITY \*

### **CORPORATE ADDRESS**

TEAM GRAY ACQUISITION MANAGEMENT, LLC 50 FOUNTAIN PLAZA STE 1400 BUFFALO, NY 14202

> WEBSITE: WWW.TEAMGRAYAM.COM EMAIL: ADMIN@TEAMGRAYAM.COM PHONE: (716) 431-3659

### **CORPORATE INFORMATION**

ESTABLISHED OCTOBER 4, 2021 (ERIE COUNTY, NYS)
UEI: SJ5SRUJBHGZ6
CAGE: 9LC18

EIN: 87-2947286 NYS DOS ID: 6294637 D-U-N-S: 11-870-6291 NAICS (PRIMARY): 541611

ADDITIONAL NAICS: 561621; 561720; 454100; 531390, 492100

## ORGANIZATIONAL FOCUS

# **ACQUISITION MANAGEMENT - ADMINISTRATIVE SERVICES - SERVICE MANAGEMENT**

#### **MISSION**

OUR MISSION IS TO PROVIDE SMART, RESOURCEFUL, AND COST-EFFECTIVE SOLUTIONS THAT STREAMLINE THE CONTRACT ACQUISITION PROCESS TO PROVIDE FOR THE NEEDS OF GOVERNMENT, COMMERCIAL AND COMMUNITY STAKEHOLDERS.

#### SERVICE COMMITMENT

AT TGAM-NY, WE ARE PROUD TO BE A SERVICE-DISABLED VETERAN OWNED BUSINESS DEDICATED TO DELIVERING DEPENDABLE AND SERVICEABLE PRODUCTS AND SERVICES TO OUR CLIENTS NATIONWIDE. OUR COMMITMENT IS UNWAVERING AS WE PROMISE TO PROVIDE OUR CUSTOMERS WITH THE HIGHEST STANDARDS OF EXCELLENCE AND PROFESSIONALISM BEFORE, DURING AND AFTER THE ACQUISITION PROCESS.

## **CORE CAPABILITIES**

\*\*\*BUSINESS MANAGEMENT\*\*\*

\*\*\*ORGANIZATIONAL LEADERSHIP\*\*\*

\*\*\*PROJECT/PROGRAM MANAGEMENT\*\*\*

\*\*\*PROCUREMENT OF COMMODITIES\*\*\*

\*\*\*NEGOTIATION EXPERTISE\*\*\*

\*\*\*COMPLIANCE AND REGULATORY EXPERTISE\*\*\*

\*\*\*TRANSFER FACILITATION\*\*\*

\*\*\*REAL ESTATE LEASING COORDINATION\*\*\*

\*\*\*SECURITY EQUIPMENT AND SUPPLIES\*\*\*

\*\*\*LOGISTIC PLANNING AND STRATEGY\*\*\*

\*\*\*SECURITY CONSULTING AND DESIGN\*\*\*

\*\*\*SECURITY CONSULTING AND DESIGN\*\*\*

\*\*\*EMERGENCY MANAGEMENT PLANNING\*\*\*

\*\*\*EXPERT RESEARCH ANALYSIS AND EVALUATION\*\*\*

## **ACHIEVEMENTS/EXPERIENCE**

AF ACHIEVEMENT AWARD (USAF) \* TEAM LEADERSHIP
AWARD (USAF) \* EXPEDITIONARY SERVICE AWARD (USAF) \*
FEDERAL CIVILIAN AWARD FOR PERFORMANCE \*
DISTINGUISHED RECOGNITION FOR OUTSTANDING SERVICE
(USAF) \* AIRMAN OF THE QUARTER (USAF - FLIGHT,
SQUADRON, GROUP) \* NCO LEADERSHIP SCHOOL (USAF) \*
AIRMAN LEADERSHIP SCHOOL (USAF) \* DYNAMICS OF
INTERNATIONAL TERRORISM (AFSOC) - SECURITY
FUNDAMENTAL PROFESSIONAL CERTIFICATION (CDSE 2020-2022) \* FEMA/AF EMERGENCY MANAGEMENT
CERTIFICATION \* EQUIPMENT CUSTODIAN \* COMPREHENSIVE
SECURITY SPECIALIST CERTIFICATION (LSI) \*
AIRCRAFT ELECTRICAL AND ENVIRONMENTAL TECHNICIAN
(USAF - F15C/D/E, C-130H2, KC-135)

### **PAST PERFORMANCE**

### **DIFFERENTIATORS**

\*\*MILITARY EXPERIENCE IN MANAGEMENT AND EXECUTION\*\*

\*EXPERTISE OF GOVERNMENTAL PROCESSES AND

POLICIES\*

\*EXPANSIVE NETWORK OF COLLABORATORS\*

\*UNIQUE PROBLEM SOLVING RESOURCES AND PROCESSES\*

\*DEDICATED ACQUISITION MANAGERS FOR EACH PROJECT\*



OWNERS MR. TAUREAN S. GRAY MRS. JACQUELINE A. GRAY

> CERTIFICATIONS SDVOSB (JUL 2023) MBE DBE





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